



ARPA SLFRF Spending Framework Non-Profits Social Services Phase II – Capacity Building & Programming

Background

On March 11, 2021, Congress signed into law ARPA which included resources to support local government's response to and recovery from the COVID-19 pandemic. The City of San Antonio was awarded \$326.9 million in State and local Fiscal Recovery Funds. As part of the FY 2022 Budget process, the City Council approved \$97.5 million to support the city budget and address community needs. On November 18, 2021, the City Council approved an additional \$30.0 million for residential utility assistance. The remaining \$199.4 million remained unallocated and was intended to be awarded following a community engagement process that began in the fall of 2021.

On January 26, 2022, following a community engagement process, staff presented a recommended spending framework reflecting community and City Council input. The final spending framework was approved by the City Council on February 3, 2022. The approved spending framework included \$87.8 million recommended for programmatic funding with \$4 million allocated to Non-profit Social Services to support organizations and residents disproportionately impacted by the COVID-19 pandemic.

On April 12, 2022, and May 10, 2022, the Community Health, Environment, and Culture Committee (CHECC) was briefed on the impact of COVID – 19 on nonprofit and social services organizations and residents, and feedback from the community and stakeholders. CHECC considered department recommendations during these meetings, and it was determined to carry out the \$4 million investment in two phases.

- Phase I - Focus on Immigration Services.
- Phase II – Non-Profit Social Services.

In Phase I, a total of \$1.5 million was designated for Immigration Services. The implementation plan and associated criteria for distribution was approved by CHECC on May 26, 2022, and the City Council on June 2, 2022. In Phase II, a total of \$2.5 million was designated for Non-Profit Social Services.

This document outlines the implementation plan for Phase II, which focuses on investments for nonprofit capacity building and programming for impacted residents.

Eligibility

Eligible Organizations

- Nonprofit organizations (501 (c) 3)
- Faith-Based organizations
- Public Entities (including non-COSA government agencies)

Additional Information on Eligibility

- Must have been in existence and actively producing programs that are open to the public in the City of San Antonio for a minimum of two years

- Must demonstrate agency and/or residents served have been disproportionately impacted by COVID–19

Program Funding and Anticipated Awards: \$4 Million

Phase I: Immigration Serving Organizations and Services - \$1.5 Million

- Minimum award of \$100,000 over two-year contract term
- Allowable administrative rate of 30%

Phase II: Non-Profit Social Services - \$2.5 Million

- Minimum award of \$100,000 over two-year contract term
- Allowable administrative rate of 30%

Stakeholder Engagement

The Department of Human Services and held three stakeholder feedback sessions from May 5 – 31, 2022. The purpose of these sessions was to share community and City Council input, gather suggestions on proposed funding priorities and goals, and finalize performance indicators.

Participating Stakeholders:

Alpha Home	Girls, Inc.	San Antonio Area Foundation
Autism Community Network	Good Samaritan Community Services	San Antonio Clubhouse
Bexar County Family Justice Center	Goodwill Industries	San Antonio Food Bank
Bihl Haus Arts	H.E. BUTT Foundation	San Antonio Oasis
Boys and Girls Club of San Antonio	Housing First Community Coalition	SA Youth
Center for Health Care Services Foundation	Kronkosky Charitable Foundation	Southwest Texas Regional Advisory Council
Center for Health Care Services	Martinez Street Women’s Center	Texas Grandparents Raising Grandchildren
Clarity Child Guidance Center	Meals on Wheels	United Way of San Antonio & Bexar County
Communities in Schools	Nonprofit Council (Advocacy)	Urban 15
Family Violence Prevention Services	Project Mend	Workforce Solutions Alamo
Family Services Association		

Funding Priority Investments

Non-Profit Social Services (Capacity Building & Programming Support)				
COVID – 19 Impact	Strategy/Programs	Equitable Outcomes	Performance Indicators *	Amount
Mitigate increased financial hardship and infrastructure needs for nonprofit organizations impacted by COVID - 19	Provide funding to support administration and operations strategies, systems and/or structures to assist agencies in recovery and improving organizational resiliency.	Address immediate and systemic needs impacted by COVID – 19 to improve resiliency and long-term sustainability particularly for small organizations disproportionately impacted by COVID – 19.	% Agencies reporting improved resiliency % Increase in grant and fundraising revenue % Increase in residents connected to enhanced programming	\$1 M
	Provide access to capital funding to support expansion of services to meet new and emerging community needs.			
	Fund initiatives to strengthen pool of capacity building within organizations and the larger community.	Connect nonprofits disproportionately impacted by COVID – 19 with capacity building resources.	% Trained capacity builders completing capacity building projects in community organizations	\$.5 M
Address decreased economic security for residents	Fund navigation and case management services to coordinate access to resources across providers, organizations, and agencies.	Strengthen safety net to support family stability and improve financial security for families struggling with financial hardships due to the pandemic.	% Families enrolled and accepted into public benefits programs	\$1 M
	Provide direct assistance to families in financial crisis (ex: households at risk of homelessness, unexpected financial hardship, etc.).		% Families in financial crisis that are stabilized	
	Connect individuals who are unemployed or under employed to training and		% Enrolled individuals obtaining a better job within 90 days of program completion	

	employment opportunities.			
			Total	\$2.5 M

*Note: For capacity building funding, additional performance indicators will be developed based on investment focus.

Request for Proposal Timeline

DATE	ACTION ITEM
August 18, 2022	City Council A-Session – Approval of Implementation Plan
September 2, 2022	Request for Proposal Opens
September 12 - 16, 2022	Pre-Submittal Conference and Training and Technical Assistance Workshops
October 3, 2022	Request for Proposal Closes
October 4 - 20, 2022	Evaluation and Scoring
November 2022	City Council A Session – Approval of Awards
December 2022	Contracts Begin

No Contact Period

In accordance with §2-61 of the City Code, interested applicants are prohibited from communication regarding the Immigration Services RFP with City Officials and Employees during specific portions of the competitive process. The Department of Human Services, in line with prior competitive RFPs issued is recommending an abbreviated no contact period for City Officials as reflected below.

- **City Officials:** September 21, 2022, until the date the City Manager posts proposed awards for City Council consideration.
- **City Employees:** August 19, 2022, until the date proposed awards are approved by the City Council.

Scoring Criteria

- **Experience Background and Qualifications: 30 Points**
 - Agency experience (preference points for small nonprofit organizations)
 - Financial management
 - History providing nonprofit services
- **Proposed Plan: 50 Points**
 - Demonstrate disproportionate COVID – 19 impacts to organization or residents
 - Alignment with proposed program strategies, outcomes, and performance indicators
 - Identify how support to organizations and residents assists them thrive long-term
 - Community collaboration
- **Budget and Budget Narrative: 20 Points**
 - Prior receipt of federal COVID -19 funding assistance

- Leveraged agency resources
- Capacity building investments
- Long-term sustainability